



COURSE STRUCTURE AND SYLLABUS

MINIMUM CREDITS REQUIRED FOR M.COM. DEGREE

I to IV Semester s	HARD CORE COURSE		SOFT CORE COURSE		OPEN ELECTIVE COURSE		TOTAL	
	Number	Credits	Number	Credits	Number	Credits	Number	Credits
Total	12	48	6	24	1	4	19	76

Semester wise requirements of course and credits

Semester	HARD CORE COURSE		SOFT CORE COURSE		OPEN ELECTIVE COURSE		TOTAL	
	Number	Credits	Number	Credits	Number	Credits	Number	Credits
I	4	16	1	4	-	-	5	20
II	3	12	2	8	-	-	5	20
III	3	12	1	4	1	4	5	20
IV	2	8	2	8	-	-	4	16
Total	12	48	6	24	1	4	19	76

First Semester

Sl. No.	Course Code	Title of the course	Hard core/ Soft core/	Number of Credits			
				L	T	P	TOTAL
HC01	MCA010	Accounting Theory	HC	3	1	0	4
HC02	MCA080	Corporate Governance and Business ethics	HC	3	1	0	4
HC03	MCA090	Advanced Financial Management	HC	3	1	0	4
HC04	MCA100	Strategic Management	HC	3	1	0	4
SC01	MCA210	Business Policy and Environment	SC	3	1	0	4
SC02	MCA220	Statistics for Business Decisions	SC	3	1	0	4

Note: students can register for any one of the above soft cores.

Second Semester

Sl. No.	Course Code	Title of the course	Hard core/ Soft core/	Number of Credits			
				L	T	P	TOTAL
HC05	MCB030	Organizational Behavior	HC	3	1	0	4
HC06	MCB050	Entrepreneurial Development	HC	3	1	0	4
HC07	MCB010	Capital Market Instruments	HC	3	1	0	4
SC05	MCB240	Human Resource Management	SC	3	1	0	4
SC06	MCB270	Management of Financial Services	SC	3	1	0	4
SC07	MCB250	Banking Technology	SC	3	1	0	4

Note: Students can register for any two of the above soft cores.

Third Semester

Sl. No.	Course Code	Title of the course	Hard core/ Soft core/ Open elective	Number of Credits			
				L	T	P	TOTAL
HC08	MCC010	International Business	HC	3	1	0	4
HC09	MCC030	Business Research Methods	HC	3	1	0	4
HC10	MCC040	Security Analysis and Portfolio Management	HC	3	1	0	4
SC15	MCC230	Elective- Paper- 1	SC	3	1	0	4
SC17	MCC250	Elective – Paper -1	SC	3	1	0	4
OE	540/580	Retail Banking/ Personal Financial Management/Financial Accounting/Management of non-profit organization	OE	3	1	0	4

Note

1. Students can register for any one of the elective groups as soft core (first paper in the group)
2. Non-commerce students can register any one of the following open-electives.

Fourth Semester

Sl. No.	Course Code	Title of the course	Hard core/ Soft core/ Open elective	Number of Credits			
				L	T	P	TOTAL
HC11	MCD010	International Accounting	HC	3	1	0	4
HC12	MCD020	Current Trends in Business and Commerce	HC	3	1	0	4
SC09	MCD260	Advanced Cost Accounting	SC	3	1	0	4
SC10	MCD210	Supply chain Management	SC	3	1	0	4
SC12	MCD220	Major Project Work	SC	0	1	3	4
SC16	MCD230	Elective – Paper 2	SC	3	1	0	4
SC18	MCD250	Elective- Paper 2	SC	3	1	0	4

Note: 1 Major project work is a soft core course. The students can register for the Project work or for Advanced Cost Accounting or Supply Chain Management carrying four credits each.

Note: 2 Guiding 4 students for Major Project work is considered to be equal to 01 hour of class room teaching

Note: 3 Students must register for 2nd paper in the elective group selected by them in the III semester as soft core.

Elective Group

Any one group from the available electives shall be selected by a student at the commencement of the III Semester. Once a group has been selected, no change in the selected group will be allowed later. While the first paper of the selected group will be taught in Semester III, second paper of the selected group will be taught in Semester IV as Soft Core Courses. The Department will announce in the beginning of the third semester, any one or more elective groups which will be offered during III and IV semesters depending upon the availability of faculty members and the demand for electives.

Group A: Financial Accounting

1. Contemporary Areas of Financial Accounting
2. International Financial Reporting Standards (IFRS)

Group C: Business Taxation

1. Indirect Tax Laws and Practice
2. Corporate Tax Laws and Planning

Group B: Financial Management

Futures, Options & Swaps
Strategic Financial Decisions

Group D: Cost Management

1. Marginal Costing & Decision Making
2. Tools and Techniques of control.

PROGRAMME OUTCOMES:

After studying this programme the students are able to

- PO1 Understand role of accounting and finance in the present business scenario.
- PO2 Identify the latest trends in banking and finance
- PO3 Use wide varieties of tools and techniques to meet the emerging opportunities and challenges
- PO4 Become an entrepreneur based on the knowledge gained.

- PO5 Strengthen the knowledge base to take up CA/ICWA/ICS and other competitive examination
- PO6 Acquire the ability to engage in independent & lifelong learning in the broader context of social and technical changes.
- PO7 Accept the challenges of business world.
- PO8 Enhance logical thinking and decision making ability.

PROGRAMME SPECIFIC OUTCOMES:

After studying this programme the students are able to

- PSO1 Inculcate the knowledge of business and the techniques of managing the Business with special focus on Accounting, finance, and financial services.
- PSO2 Identify knowledge based accounting principles and the latest application oriented corporate accounting methods.
- PSO3 Develop decision-making skill through costing methods and practical application of management accounting principles.
- PSO4 Enhance taxation skills through a thorough understanding of tax laws.

First Semester

HARD CORE SUBJECTS

HC01: MCA010 ACCOUNTING THEORY

1. **Course Description:** The course provides the coverage of the meaning of accounting theory, its types, approaches to formulate accounting theory; the IASB's conceptual framework; recognition, measurement and disclosure of elements of financial statements.
2. **Course Outcome:**

- CO1 Deliberate the characteristics of structure of accounting theory
- CO2 Deliberate the classification and characteristics of relationship between research and accounting theory
- CO3 Specify the classification and characteristics of types of accounting theories
- CO4 Identify in detail with examples conceptual frame work for financial reporting
- CO5 Identify the characteristics of recognition, measurement and disclosure of elements of financial statements

3. Pedagogy: Course activities consist of lectures, case study analysis, group discussions, seminar presentation, assignment writing and tests. Reading and analysis of annual reports of companies will be the integral part of instruction.

4. Course Contents:

Module 1: The Meaning of Accounting Theory: The meaning of accounting theory; relationship with accounting research and practice. Types of accounting theories- syntactical, semantical and behavioral theories. Approaches to formulation of Accounting Theory. Ownership theories - proprietary, entity and fund theories.

Module 2: The Conceptual Framework of Accounting: The IASB Framework for the Preparation and Presentation of Financial Statements-preface, purpose and scope; Users and their information needs; Objectives of financial statements; Underlying concepts and assumptions; Qualitative characteristics of financial statements; Constraints on relevant and reliable information; True and fair view; the elements of financial statements; Structure and format of financial statements. The accounting cycle.

Module 3: Recognition, Measurement and Disclosure of Elements of Income Statement: The concept of revenue and expense; their recognition principles and processes, measurement methods and disclosure issues. Recognition, measurement and disclosure of gains and losses from extraordinary items, unusual items, discontinued operations, effects of changes in accounting principles, and prior period items. Problems. Case studies on annual reports of companies.

Module 4: Recognition, Measurement and Disclosure of Elements of Balance Sheet: Definition of asset, liability and owners' equity; their types and characteristics. Recognition, measurement and disclosure of long-term and short-terms assets and liabilities, owners' equity and retained earnings. Problems. Case studies of annual reports of companies.

References:

- Anthony R.N., D.F. Hawkins and K.A. Merchant, *Accounting: Text and Cases*, McGraw Hill, 1999
- Richard G. Schroeder, Myrtle W. Clark and Jack M. Cathey, *Financial Accounting Theory and Analysis: Text Readings and Cases*, John Wiley and Sons, 2005.
- Ahmed Riahi Belkaoui, *Accounting Theory*, Quorm Books, 2000.
- Jawahar Lal, *Accounting Theory and Practice*, Himalaya Publishing House, 2008.
- L.S. Porwal, *Accounting Theory*, TMH, 2000.
- Thomas R.Dyckman, Charles J Davis, Roland E.Dukes, *Intermidate Accounting*, Irwin McGraw-Hill.
- Eldon S. Hendriksen, Accounting Theory; www.iasb.org. www.icai.org www.dca.gov.in

References:

Business ethics by L.P. Hartman, (Tata Mc Graw Hill)
Business ethics by W.H. Shaw, (Thomson)
Corporate management and Accountability by L.C. Gupta (Mc Millan Institute for FM and Research, Chennai-1974)
Strategic Management by Hill, Ireland and Horkisson (Thomson)
Business and society by Keith Davis (Mc Graw Hill)
Corporate Governance – Fernando.

HC02:MCA080 CORPORATE GOVERNANCE AND BUSINESS ETHICS**Course Outcome:**

- CO1 Understand in depth concept of corporate governance
- CO2 Deliberate in depth corporate ethics and cultural influences
- CO3 Understand the detail of Corporate social responsibility and accountability
- CO4 Learn in depth E-governance
- CO5 Write down the detail of Committees in corporate governance

Pedagogy:

The subject matter will be presented through lecture, class discussion, student presentation, guest lectures and laboratory experiences.

Module 1: Business ethics: Ethics; Doctrine of Trusteeship: Unethical practices; Good ethics and Good Business. Corporate Ethics: Concept and Importance – Benefits of corporate Ethics- Corporate Philosophy and Culture – Managing Ethics and Legal Compliance – Case Analysis.

Module 2: Social Responsibility of Business; Doctrine of Social Responsibilities of Business, Dimensions of Social Responsibility, and Assumptions of S.R. Corporate Social Responsibility: Corporate Crimes – Company and Society Relations – corporate Social Challenges – Corporate Accountability – Business and Ecology –Case Analysis.

Module 3: Concept of Corporate Governance: It's Importance –Agency Theory – Benefits of Good Corporate Governance – Present Scenario – Case Studies.

Module 4: Corporate Governance In India: Reforming BOD –Birla Committee – Naresh Chandra Committee – Narayana Murthy Committee – Audit Committee – Corporate Governance Code – The Future Business ethics and corporate Governance – Bansal Sandeep, Bansal Sanjiv, Bansal Rama – Kalyani Publishers.

HC03: MCA090 ADVANCED FINANCIAL MANAGEMENT

1. Course Description:

Financial management is a functional area in general management. This subject is focusing on introduction, scope and importance of financial management, investment decisions, capital structure decisions, dividend decisions and working capital management.

2. Course Outcome:

- CO1 Understand in depth financial management concepts and its important functions
- CO2 Understand in depth financial management concepts and its important functions
- CO3 Identify the detail of Capital structure theories
- CO4 Identify in detail with examples Risk analysis in capital budgeting
- CO5 Learn in depth Dynamics of financial markets

3. Pedagogy:

Students must work out assigned individual topics, present seminars and participate in case studies or group discussions.

Course Contents:

Module 1: Introduction : Meaning, Scope, and functions of Financial Management. Corporate Objectives-Profit Maximization and Wealth Maximization, their social implications.

Module 2: Capital Budgeting Decision – Importance – Challenges – NCF estimation DCF Techniques- NPV vs IRR – Multiple IRR Problem- Modified IRR (MIRR) – Capital Rationing.

Module 3: Risk Analysis in Capital Budgeting- Approaches to risk absorption- Expected Net Present Value (ENPV) - Payback method - Risk-Adjusted Discount rate - Use of Normal Distributions - Sensitivity analysis - Measurement of Project risk- Risk Analysis of Project Portfolios.

Module 4: Capital Structures Decision – Traditional View – MM’s theory- Factors impacting leverage decision. Cost of capital – Cost of equity – Cost of preferred capital- Cost of debt- Cost of retained earnings – WACC- Marginal cost of capital

References:

- Pandey, I.M. financial Management, Vikas Publishing House, New Delhi.
- Khan M.Y. and Jain P.K. Financial Management, Tata McGraw Hill, New Delhi.
- Kishore, R., Financial Management, Taxmans Publishing House, New Delhi.
- Chandra, Prasanna; Financial Management TMH, New Delhi.
- Horn, Van; Financial management and Policy, Prentice Hall of India.
- Brigham & Houston, Fundamentals of Financial Management, Thomson Learning, Bombay.
- Richard Brealey and Stewart Myers, Principles of Corporate Finance, Tata McGraw Hill, 2000.
- V K Bhalla, Financial Management and Policy: Text and Cases, Annual Publishers, 2002.

HC04: MCA100 STRATEGIC MANAGEMENT

1. Course Outcome:

- CO1 Deliberate the detail of strategy formulation
- CO2 Deliberate in detail with examples implementation of strategy
- CO3 Identify the detail of strategic analysis and choice
- CO4 Specify in depth strategy evaluation
- CO5 Understand in depth E-commerce business model

2. Pedagogy: Teaching method comprises of lecture sessions and tutorials. Lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content.

3. Course Contents:

Module 1: Strategic Management - An Introduction Concept of strategic management - Characteristics of strategic management - Defining strategy, Strategy formulation - Stakeholders in business - Vision, mission and purpose - Business definition, objectives and goals - Environmental appraisal - Types of strategies - Guidelines for crafting successful business strategies, Tailoring strategy to fit specific industry

Module 2: Strategic analysis and choice - Environmental Threat and Opportunity Profile(ETOP) – Organizational Capability Profile - Strategic Advantage Profile - Corporate Portfolio Analysis - SWOT Analysis - Synergy and Dysergy - GAP Analysis - Porter's Five Forces Model of competition - Mc Kinsey's 7s- Framework - GE 9 Cell Model - Distinctive competitiveness - Selection of matrix. Case study.

Module 3: Strategy implementation - Issues in implementation - Project implementation – Procedural implementation – Resource Allocation - Budgets - Organization Structure – Matching structure and strategy - Behavioral issues - Leadership style - Corporate culture – Values - Power - Social responsibilities – Ethics. Case study.

Module 4: Strategy Evaluation - Importance - Symptoms of malfunctioning of strategy - Organization anarchies - Operations Control and Strategic Control - Measurement of performance - Analyzing variances - Role of organizational systems in evaluation,. New Business Models and strategies for Internet Economy - Shaping characteristics of E-Commerce environment - E-Commerce Business Model and Strategies - Internet Strategies for Traditional Business - Key success factors in E-Commerce

References:

- A concept of corporate planning-, Russel Ackoff, Newyork wiley
- Business policy and strategic management- Tokyo, McGraw hill
- Strategic Management-Text and Cases- V.S.P. Rao and V. Harikrishna
- Strategic Management-Azar Kazmi
- Strategic Management-Francis Cherunillam
- Strategic Management-Subba Rao
- Strategic Planning Formulation of Corporate Strategy - Ramaswamy
- Strategic Management, 12th Ed. - Concepts and Cases - Arthur A. Thompson Jr. and A.J.Strickland
- Management Policy and Strategic Management (Concepts, Skills and Practices) - R.M.Shrivastava
- Strategic Management – Pearce
- Strategy & Business Landscape - Pankaj Ghemawat

Second Semester

HC05: MCB030 ORGANISATIONAL BEHAVIOUR

1. Course Outcome:

- CO1 Learn in depth individual behaviour in the organization
- CO2 Understand in detail with examples foundation of individual behaviour
- CO3 Deliberate the detail of skills in motivation
- CO4 Deliberate in detail with examples individual behaviour in group
- CO5 Identify in detail with examples resolve the conflicts

2. Pedagogy:

Teaching method comprises of lecture sessions and tutorials. Lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content.

3. Course Contents

Module1: Introduction: Meaning-Definitions and scope of organizational behavior-people-Organizational structure-technology and environment-OB as a Behavioral science-Contributing Discipline to OB-Psychology-Sociology-social psychology-Anthropology-Political science-OB and Management-Comparative roles in organization-Case studies.

Module 2: Foundations of Individual Behaviour: Biological Characteristics-Age-Sex-Marital Status-Number of Dependents-Tenure-Ability-Intellectual Abilities- Physical Abilities-The Ability-Job fit personality-personality determinants-Personality Traits-Major Personality Attributes influencing OB-Matching personality and Jobs-Values, attitudes, and Job satisfaction: Importance of Values-Sources of Value system-Sources and types of Attitudes-learning –Theories of learning shaping values-Case Studies.

Module 3: Motivation: The concept of Motivation-Early Theories of Motivation-Hierarchy of Needs theory-theory X and Theory Y-Hygiene theory-contemporary theories of motivation-ERG Theory-three needs theory-cognitive evaluation theory and others –case studies.

Module 4: Foundation of group behaviour: Defining and classifying groups-group process-group tasks-cohesive groups-group dynamics-leadership-nature and importance-functions-styles-communications-nature and types-effective communication-Roles of Formal and informal communication-Conflict management-The process of conflict-types of conflict-functional and dysfunctional conflict-resolution of conflict-case studies.

References:

Organisational Behaviour: Concept, Theory and Practice-Nirmal Singh

Organisational Behaviour - Fred Luthans

Organisation Theory and Behaviour - V S P Rao and PS Narayana

Organisational Behaviour - Niraj Kumar

Organisational Behaviour – K. Aswathappa

Management of organisational change –Harigopal

Course Outcome:

- CO1 Understand the characteristics of foundations and different dimensions of entrepreneurial development
- CO2 Write down in detail with examples skills of an young entrepreneurs
- CO3 Write down in detail with examples techniques of project planning, implementation and execution
- CO4 Identify in detail with examples institutional support to entrepreneurs
- CO5 Learn the characteristics of MIS in project

Pedagogy: A combination of Lectures, Case Analysis, Group Discussion, Seminars, Assignments, etc.

Module – 1: Entrepreneurship: Need, Scope, Entrepreneurial Competencies and Traits, Factors affecting Entrepreneurial Development, Entrepreneurial Motivation, Conceptual Model of Entrepreneurship, Entrepreneur Vs Intrapreneur, and Classification of Entrepreneurs. Micro, Small and Medium Enterprises (MSMEs): Meaning and Definitions of MSMEs, Features, Scope, Objectives, Relationship between Small and Large Units; Indian MSME Sector - Nature, Contribution to Economy, Problems and Government Schemes; and MSMEs Act, 2006.

Module – 2: Entrepreneurial Development Programs and Small Business: Relevance and Achievements of EDPs, Role of Government in Organizing such Programs, Women and Rural Entrepreneurs - Present Status in India. Small Business: Concept and Definition, Role of Small Business in Modern Indian Economy, Small Entrepreneur in International Business, Steps for starting a Small Industry, Registration as SSI, Role of SIDBI, Advantages and Problems of SSIs, Institutional Support Mechanism in India, EDI, Incubation Centers, Incentives and Facilities, and Government Policies for SSIs.

Module – 3: Project: Definition, Characteristics, Types, Steps in identification of Projects, Project Life Cycle. Project Management - Meaning, Scope and Importance, Role of Project Manager. Project Appraisal - Preparation of a Real Time Project, Feasibility Report containing Technical Appraisal, Environment Appraisal, Market Appraisal and Managerial Appraisal. Project Identification - Environment for Business Opportunities, Idea Generation, Short Listing and Selection of Product/Service, Stages in Venture Appraisal, Factory Design and Layout, and Feasibility Report Preparation.

Module – 4: Project Planning: Functions, Project Objectives and Policies, Identifying Strategic Project Variables; Statement of Work; Mile Stone Schedules Tools for Planning Hierarchy of Plans. Project Financing: Project Cost Estimation and Working Capital Requirement, Sources of Fund, Preparation of Projected Income Statement, etc; Implementation of Projects - Graphic representation of Project Activities, Management and Control of Projects, Project Scheduling, MIS in Project, Problems of Project Implementation.

Reference

1. Singh Narendra, Project Management and Control, Himalaya Publishing House.
2. Prasanna Chandra, Projects: Planning, Analysis, Selection, Implementation and Review, Tata McGraw Hill.
3. P. Gopala Krishnan and V. E Rama Moorthy, Project Management, MacMillan India.
4. Chandra Prasanna, Project Preparation, Appraisal and Implementation, Tata McGraw Hill.
5. A. N Desai, Entrepreneurship Management, Ashish Publishing House.
6. Vasanth Desai, The Dynamics of Entrepreneurial Development and Management, Himalaya Publishing House.
7. Nicholas, Project Management for Business and Technology: Principles and Practice, Prentice Hall of India.
8. Hall B. L, Pickle and Yance, Small Business Management, John Wiley & Sons, USA.

9. Kenneth R. Van Vloorthis, Entrepreneurship and Small Business Management, Allyn and Bacon. Kuvempu University, Master of Commerce (Regular), 2017-18 51
10. C. M. Bamback and J. R. Manscusu, Entrepreneurship and Venture Management, Prentice Hall of India.
11. Yound, Trevour L, Planning and Implementing Project, Sterling Publishing Ltd.
12. C. A Dailey, Entrepreneurship Management, McGraw Hill.

HC07: MCB010 CAPITAL MARKET INSTRUMENTS

1. Course Description:

Capital markets in recent times are flooded with new and innovative instruments enhancing vibrancy and volume of capital markets. Every advanced programme in commerce should consist of a course in analysis and evaluation of various instruments traded in capital markets today.

2. Course Outcome:

- CO1 Learn the characteristics of capital market in India
- CO2 Deliberate the classification and characteristics of various capital market instruments
- CO3 Specify the characteristics of dynamics of global capital markets
- CO4 Understand the classification and characteristics of derivatives in risk management
- CO5 Understand the characteristics of option and swaps

3. Pedagogy:

Teaching method comprises of lecture sessions and tutorials. Lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content.

4. Course Contents:

Module 1: Origin, Nature and Role of Capital Markets -Globalization of Capital markets- Capital Markets in India - Stock exchanges.

Module 2: Stocks, Bonds, Debentures – Types of Debentures, Private Placement, Guidelines for IPO – ADRs - GDRs – ETFs –Units of Mutual funds

Module 3: Derivatives- Basic features – Role of Derivatives markets - Forwards and Futures - Commodity Futures – stock Futures and Index futures.

Module 4: Options - Stock options and Index options-Swaps – Currency Swaps and Interest Rate Swaps.

References:

Financial institutions and markets- by Bhole (TMH).

Financial markets- by M.Y.Khan (Vivek).

Financial Derivatives – Dr.G.Kotreshwar

1. Course Outcome:

- CO1 Write down in depth scope of international business along with drivers of globalisation
- CO2 Specify the characteristics of policy and practice skills related to international business
- CO3 Understand the classification and characteristics of international business environment and the issues associated with them
- CO4 Identify in detail with examples modes of entry in international business
- CO5 Learn the detail of functions of WTO and MNCs

2. Pedagogy:

The course would be taught under LTP method. The lecture sessions are designed to be interactive with the student expected to come prepared with basic reading suggested before every session. The tutorial sessions are basically group exercises with each designated group handling a prescribed module for presentation and interaction, in a three-way interactive process. It basically involves preparing field reports and presenting them for plenary discussions.

3. Course Contents:

Module 1: Introduction: International Marketing-Trends in International Trade-Reasons for Going International-Global Sourcing and Production Sharing-International Orientations-Internationalization Stages and Orientations-Growing Economic Power of Developing Countries-International Business Decision-Case Studies.

Module 2: International Business Environment: Trading Environment-Commodity Agreements-Cartels-State Trading-Trading Blocks and Growing Intra-Regional Trade-Other Regional Groupings-SAARC-GATT/WTO and Trade Liberalization-The Uruguay Round-Evaluation-UNCTAD and WTO negotiation

Module 3: Multinational Corporations: Definition-Organizational Structures-Dominance of MNC's-Recent Trends-Code of Conduct-Multinationals in India-Case Studies.

Module 4: India in the Global Setting: India an Emerging Market-India in the Global Trade-Liberalization and Integration with Global Economy-Obstacles in Globalization-Factors Favoring Globalization-Globalization Strategies. Trade Policy and Regulation in India: Trade Strategies-Trade Strategy of India-Export-Import Policy-Regulation and Promotion of Foreign Trade in India-Case studies.

References:

- Chadha.G.K : WTO and Indian Economy
- G.S.Batra & R.C.Dangwal : International Business : New Trends
- Jean Pierre & H.David Hennessay : Global Marketing Strategies
- Justine Palu : International Business
- Francis Cheruniulam : International Business

1. Course Outcome:

- CO1 Learn in detail with examples Objectives and role of business research
CO2 Understand in depth Developing research proposal
CO3 Learn in detail with examples Questionnaire design
CO4 Write down in detail with application, if applicable, Measurement and scaling concepts
CO5 Deliberate the characteristics of Measurement and scaling concepts

2. Pedagogy:

The lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content. This session focuses on student involved and student driven content study. Identified groups of students make presentations and interact with both the faculty and the other students. The aspects reinforced through lecture and tutorial is taken up for practical study. Here the students would undertake field exercises related to different aspects of the course content.

3. Course Content:

Module 1: Introduction: Objectives and Role of Business Research–Distinct Features of Business Research-Theoretical Setting for Business Research–Ethical Issues in Business Research.

Module 2: Research Process: Developing a Research Proposal–Exploratory Research and Qualitative Analysis–Sources of Data- Methods of data collection–Techniques of Communicating with Respondents.

Module 3: Managing Research Assignment: Questionnaire Design-Sampling and Fieldwork Techniques-Measurement and Scaling Concepts-Attitude Measurement.

Module 4: Analysis and Presentation: Application of Univariate, Bivariate and Multivariate methods of Statistical Analysis-Methods of Business Research Report Writing–Language-Referencing-Bibliography.

References:

Business Research Methods, William G. Zikmund, The Dryden Press

Research for Development: A Practical Guide, Sophie Laws, VISTAAR Publications

Methodology in Social Research, Partha Nath Mukherjee, Sage Publications

HC10: MCC040 SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

1. Course Outcome:

CO1	Understand in depth practical aspects of investment analysis
CO2	Specify in depth functions of SEBI
CO3	Deliberate the detail of various investment alternatives
CO4	Deliberate in depth skills to construct investment portfolio
CO5	Identify in depth technical analysis of portfolio

2. Pedagogy:

In the LTP framework the Lecture sessions focus on building conceptual clarity and providing basic information on the nature and role of nonprofit sector. The reinforcement through Tutorial sessions focus on group exercises related to Indian nonprofit sector. Practical exercises involve field reports by students, both at individual and group levels.

3. Course Contents:

Module 1: Investment Setting - Securities – Sources of investment information – Security market indications – Security Contract regulation Act. Investor Protection. Over view of capital market, Institutional structure in capital market, Reforms and state of capital market, New issue market and problems, Securities and Exchange Board of India (SEBI), Debt Market.

Module 2: Fundamental Analysis - Economic Analysis – Economic forecasting and stock Investment Decisions – Forecasting techniques. Industry Analysis – Industry classification. Economy and Industry Analysis. Industry life cycle – Company Analysis Measuring Earnings – Forecasting Earnings – Applied Valuation Techniques – Graham and Dodds investor ratios.

Module 3: Technical Analysis - Fundamental Analysis Vs Technical Analysis – Charting methods – Market Indicators. Trend – Trend reversals – Patterns - Moving Average – Exponential moving Average – Oscillators – ROC Momentum – MACD – RSI – Stoastics.

Module 4: Portfolio Theory – Portfolio Construction – Diagnostics Management – Performance Evaluation – Portfolio revision- Mutual Funds.

References:

1. Donald E.Fischer & Ronald J.Jordan, 'Security Analysis & Portfolio Management', Prentice Hall of India Private Ltd., New Delhi 2000.
2. V.A.Avadhani – 'Securities Analysis and Portfolio Management', Himalaya Publishing House, 1997.
3. V.K.Bhalla, 'Investment Management', S.Chand & Company Ltd., Seventh Edition, 2000.
4. Punithavathy Pandian, 'Security Analysis & Portfolio Management' – Vikas Publishing House Pvt., Ltd., 2001.

1. Course Description: This course is designed to provide a deeper understanding of international accounting issues related to global financial reporting. It focuses on major diversities and challenges of financial reporting in the global arena, harmonization and international financial reporting standards. It also covers accounting for foreign currency transactions and major translation methods. It focuses on main issues in international financial statement analysis.

2. Course Outcome:

- CO1 Understand in depth international accounting issues related to global financial reporting
- CO2 Understand the detail of harmonisation of accounting
- CO3 Identify in detail with examples diversities and challenges of financial reporting
- CO4 Write down the detail of techniques of international financial statement analysis
- CO5 Learn the characteristics of accounting for foreign exchange rate fluctuations

3. Pedagogy: Method of instruction consists of lectures, analysis of international financial statements, group discussions, seminar presentations, writing assignments and tests. Reading and analysis of annual reports of multi-national organizations will be integral part of instruction.

4. Course Contents:

Module 1: International Financial Reporting: Definition and scope of international accounting. Main causes of diversity in international financial reporting. Harmonization vs. standardization. Rationale for and obstacles to harmonization. Role of regional and international organizations engaged in accounting harmonization – EU, ASEAN, IASB, IFAC, IOSCO, OECD, U.N., etc. Case studies on current evidence on accounting harmonization at regional level and global level.

Module 2: International Financial Reporting Standards (IFRS): The structure of IFRS. Process of IFRS Standard Setting. Constraints. Conceptual Framework for Financial Reporting under IFRS. Hierarchy of Standards. IFRS adoption or convergence. Case studies on compliance with IFRS by Indian Companies and MNCs.

Module 3: Accounting for Foreign Exchange Rate Fluctuations: An overview of foreign currency markets and exchange rates. Foreign exchange exposures. Accounting for spot and forward foreign currency transactions. Foreign currency translation methods- current rate method, current/non-current method, monetary/non-monetary method and temporal method. IFRS on foreign currency exchange accounting. Case studies on the annual reports of companies.

Module 4: International Financial Statement Analysis: Main issues in international financial statement analysis – understandability, availability, reliability, comparability and timeliness of financial information. Language, terminology and format. Techniques of financial statement analysis-horizontal, vertical, trend and ratio analysis. Analysis of income statement, balance sheet and cash flow statements of multinational corporations.

References:

- International Accounting by Shirin Rathore, Prentice-Hall of India, New Delhi
- Comparative International Accounting by Christopher Nubs and Robert Parker, Pearson Education Asia, New Delhi.
- International Accounting: A User Perspective by Shahrokh M. Saudagaran, South-Western Thomson Learning, Australia.
- International Accounting by A.K.Das Mohapatra, Prentice-Hall of India, New Delhi

The Analysis and use of Financial Statements by Gerlad I.White, Ashwinipaul C.Sondhi and Dov Fried, John Wiley, New York.

The Economic Times, The Business Line and Financial Express daily papers.

Research Journals on International Accounting.

Internet Sources; www.iasb.org. www.worldbank.org. www.unctad.org. etc.,.

HC12: MCD020 CURRENT TRENDS IN BUSINESS AND COMMERCE

Course Outcome:

- CO1 Identify in detail with examples changing business and financial environment
- CO2 Specify the detail of reforms in the areas of banking and insurance
- CO3 Learn in depth trends in inflation
- CO4 Understand in depth trends in international business and collaboration
- CO5 Deliberate in depth social, economics and political event in the country

Pedagogy: LTP Model of facilitating learning process, working out MCQ's and group discussions.

Course contents:

1. All the compulsory subjects of M.Com programme.
2. The study of trends in the area of business and commerce – Trading, manufacturing, Finance, Capital Market, Foreign Trade, Foreign Exchange, Industrial relations, International Business and Collaborations, Taxation, Internal Marketing Scenario.
3. Trends in Inflation, Economics Development, Employment, Industry and Agriculture, World Economics and Trade Problems; Social, Economics and Political event in the Country and the world.

Reference:

1. Reserve bank of Indian Bulletin
2. Yojana
3. The Economic Times Daily
4. Business Line Daily
5. Business Standards
6. Business India

First Semester

SC01: MCA210 BUSINESS POLICY AND ENVIRONMENT

1. Course Outcome:

- CO1 Specify in detail with examples Policy formation
- CO2 Understand the detail of Environmental factors that influence business
- CO3 Understand the detail of Corporate social responsibility
- CO4 Deliberate the detail of Principles of business ethics
- CO5 Learn in detail with examples Control of MRTP

2. Pedagogy:

Teaching method comprises of lecture sessions and tutorials. Lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content.

3. Course Contents:

Module 1: Introduction: Business Policy: Importance of business policy-essentials of business policy-classification of business policy-Vision, Mission, Objectives–Types of Policies: Production policy-personnel policy- Financial policy-Marketing Policy-case studies.

Module 2: Business in a Social System, Business and Economic system –Business Objectives-Internal and External Business Environment.

Module 3: Business Environment: Internal Environment ofBusiness-External Environment-Economic-Political-Socio-Cultural-Technological Environment –case studies

Module 4: Business Ethics: Principles of Business Ethics; Doctrine of trusteeship; unethical practices; good ethics and good business. Social responsibility of business; Doctrine of social responsibility: Rationale of social responsibility; control of monopoly and restrictive and unfair trade practices.

References:

A concept of corporate planning-, Russel Ackoff, Newyork wiley

Business policy and strategic management- Tokyo, McGraw hill

Strategic Management-Text and Cases- V.S.P. Rao and V. Harikrishna

Strategic Management-Azar Kazmi

Strategic Management-Francis Cherunillam

Strategic Management-Subba Rao.

SC02: MCA220 STATISTICS FOR BUSINESS DECISIONS

1. Course Description:

The course comprises of probability theories, sampling techniques, time series analysis and multivariate analysis.

2. Course Outcome:

CO1	Understand the detail of probability theory and sampling
CO2	Learn in detail with examples various methods of theoretical probability distribution
CO3	Specify the detail of different tools in taking business decision
CO4	Understand the detail of advanced application oriented test
CO5	Understand in detail with examples time series analysis

3. Pedagogy:

Class room teaching of basic statistical models shall be followed by solving problems involving business applications. Assigned problems are to be worked on an individual basis, followed by group discussion of case problems.

4. Course Contents:

Module 1:Probability: Meaning, terminology, types and rules. Random variables and use of expected value in decision making. Binomial, Poisson and Normal probability distributions- their characteristics and applications in business decisions.

Module 2:Sampling: Meaning of sample and population. Probability and non-probability methods of sampling. Use of random digits to choose random samples. Sampling from normal and non-normal populations. The Central limit theorem. Use of sampling in business decisions

Module 3:Time Series Analysis : Variations in time series. Cyclical, seasonal and irregular variations. Trend analysis. Application of time series analysis in forecasting.

Module 4:Multivariate Analysis: Multiple regression and correlation analysis. Analysis of Variance. Application of multivariate analysis in business decisions. Using Statistical Package for Social Sciences (SPSS) to solve problems.

References:

Wonnacott and Wonnacott: "Statistics for Business and Economics" Wiley Publications
Wonnacott and Wonnacott: "Econometrics" Wiley Publications
Sanchetti and Kapoor: "Statistics"
Morris Hamber: "Statistical Analysis for Decision Making"
Richard Livin and David Robin: "Statistics for Management"

- 1. Course Description:** The course essentially covers all aspects of disaster management.
- 2. Course Outcome:**
 - CO1: Understand the concept of disaster management.
 - CO2: Learn the management of natural and man-made disaster.
 - CO3: Knowledge of National policies on Disaster Management.
- 3. Pedagogy:** Method of instruction consists of lectures, case study design and analysis, group discussions, seminar presentations, writing assignments and tests.

4. Course content:

Module 1: Basics of Disaster: Definition of hazard and disaster; typology of disaster; natural and human; made disasters. Geological disaster; earth quakes and seismology, volcanic eruptions, tsunami and landslides. Hydrological disasters- floods, droughts and famines, cyclones and hurricanes.

Module 2: Human made disaster: Human instigated disaster; communal forces and violence, caste conflicts, ethnic conflicts, refugees. Industrial and technological accidents, system failure, explosion and chemical leakers/spillage, biological weapons.

Module 3: National policy on disaster management, contingency action plans, financial assistance, from center to states under calamity relief fund. Crisis management groups; their formations and functions

Module 4: Management of disaster: Risk assessment and disaster response, quantification techniques, NGO management, SWOT Analysis based on design and formulation strategies, insurance and risk management, role of financial institutions in mitigation effort.

References:

- Encyclopedia of disaster management By Goel, S. L. Deep & Deep, Publication Pvt, Ltd.
Disaster management by G. K. Ghosh, A. P.H Publishing corporation.
Disaster management by R. B. Singh, Rawat Publications
Disaster management : Through the new millennium by Ayaz Ahmed, Anmol Publications.
Emergency medical services and disaster management: A Holistic approach by P.K.Dave, Gaytee Brothers medical Publishers(P) ltd.
Disaster management by D. Narayan, A.P.H. Publishing Corporations.
Model Encyclopedia of Disaster and Hazard management by B.C. Bose, Rajath Publications.
Disaster management by Nikuj Kumar, Alpha Publications.
Disaster management: recent approaches by Aravind Kumar. Anmol Publications.

SC05: MCB240 HUMAN RESOURCE MANAGEMENT

1. Course Outcome:

- CO1 Learn in depth significance and management of human resources in organisations
- CO2 Specify in depth human resource planning
- CO3 Understand in detail with examples human resource development
- CO4 Specify the characteristics of reward system
- CO5 Deliberate in detail with examples 360 degree appraisal

2. Pedagogy:

Teaching method comprises of lecture sessions and tutorials. Lecture sessions focus on providing conceptual understanding and analytical setting for select aspects of the course content.

3. Course Contents:

Module 1: Environmental context: New economic policy and changing business-technological –socio-economic and political and legal environment, structural reforms and their implications for HRM in India-Response of the management-worker and unions to structural reforms and their implications for HRM in India-Response of the management –Worker and unions to structural adjustment. Concepts of human resource management-Meaning-Objectives-Scope and functions-Perspective of HRM: linking corporate strategies and policies with HRM Organization of HRM department.

Module 2: Human Resources planning and Procurement; Job analysis and evaluation-job description-job specification -job rotation and job enrichment. Human resource planning- importance-objectives and problems. Recruitment-meaning-recruitment policy, sources –factors affecting selection decision-selection procedure. Human resource information system.

Module 3: Human resource development: Meaning-concepts of HRD-objectives of training-organization of training programmers-methods-advantages and limitations of training. Evaluation of training program HRD for total quality management. Transfer policy Promotion policy-Demotion and Discipline-consequences of indiscipline –disciplinary procedure.

Module 4: Compensation/Rewards system: Significance of reward system in business organisation. Compensation system in practice-systems of promoting -factors determining employee compensation and rewards-dearness allowance, employee benefits-bonus-laws on wages, bonus and social security-managerial compensation. Performance Appraisal: concepts, objectives philosophy and process of performance appraisal system- counseling-career planning and management.

References:

1. Human Resource Management: Strategies and Action -Armstrong
2. Human Resource Management -Dr.Ashwathappa
3. Personnel and Human Resource Management -D.A. Deonz and F.P. Robins
4. Personnel Management - Edwin Phillip
5. Human Resources Management—L.M. Prasad

SC06: MCB270 MANAGEMENT OF FINANCIAL SERVICES

1. Course Description:

This course is all about Financial Services industry analysis, trends, globalization and government policy. It also includes an analysis of future of Financial Services, particularly in respect of investment banking, micro-finance/insurance and angel investing.

2. Course Outcome:

- CO1 Specify in detail with examples role of financial service industry in India
- CO2 Understand the detail of globalisation of financial service
- CO3 Deliberate the detail of trends in financial services in India
- CO4 Understand the detail of Factoring service and securitisation system
- CO5 Identify in detail with examples futures of financial services industries

3. Pedagogy:

Students must work out assigned individual topics, present seminars and participate in case studies or group discussions.

4. Course Contents:

Module 1: Concept and Scope of Financial Services – Marketing of Financial Services Problems and Prospects of Financial Services Industry in India.

Module 2: Globalization of Financial Services – GATS – Functions and the Role of GATS Evaluation of Government’s policy towards globalization.

Module 3: An Overview of Trends in Financial Services in India – Lease Financing; Types, History and Development of Lease Financing, Structure of Leasing Industries, Factoring and International Factoring, Securitization- meaning, features, process, IPO Management – Venture Capital; Features, Methods of Venture Financing, Initiatives – Credit Rating; functions –Credit Rating Agencies. Portfolio Management Services.

Module 4: Future of Financial Services Industry – Micro Finance/Insurance – Angel investing – Investment Banking.

References:

1. Financial Markets and Institutions – Bhole L. M. (Tata McGraw Hill)
2. Indian Financial System – Theory and Practice – Khan M.V (Vikas Publishing)
3. Financial Management and Control – Chakraborty S.K (Mc Milan)
4. New Issues Markets - Khan M.Y (Allied Publishers)
5. Emerging Scenario of Financial Services – Gordon & Natarajan (Himalaya Publishing House)
6. Financial Services in India - M.A. Kohok (Himalaya Publishing House)
7. Management of Financial Services – Avadhani (Himalaya Publishing House)

1. **Course description:** The course deals with study of technology adaption in banking, besides providing scope of practical side of banking

2. **Course Outcome:**

- CO1 Identify the characteristics of Recent developments in banking technology
- CO2 Identify in depth Impact of technology on banks
- CO3 Specify in depth Payment channels and their delivery system
- CO4 Deliberate the detail of Global developments in banking technology
- CO5 Understand in depth Confidentiality information system audit

3. **Pedagogy:** LTP model, field survey, summary and group discussions.

4. **Course Contents:**

Module 1: Branch Operation and Core Banking - Introduction and Evolution of Bank Management – Technological Impact in Banking Operations – Total Branch Computerization – Concept of Opportunities – Centralized Banking – Concept, Opportunities, Challenges & Implementation . – Case study: Analysis of Recent Core Banking Software.

Module 2: Delivery Channels - Overview of delivery channels – E – Lounge establishment - Phone Banking – Call centers – Internet Banking – Mobile Banking – Payment Gateways – Card technologies – MICR electronic clearing

Module 3: Interbank Payment System - Interface with Payment system Network – Structured Financial Messaging system – Electronic Fund transfer – RTGSS – Negotiated Dealing Systems & Securities Settlement Systems – Electronic Money – E Cheques

Module 4: Global developments in banking technology - Information technology in finance and service delivery. Impact of technology on banks – protecting the confidentiality information system audit. Audit measures in computerized environment information system security and disaster management.

References:

1. Financial Services Information Systems - Jessica Keyes Auerbach publication; 2nd edition (March 24, 2000)(Text Book)
2. Kaptan S S & Choubey N S., “E-Indian Banking in Electronic Era”, Sarup & Sons, New Delhi, 2003
3. Vasudeva, “E – Banking”, Common Wealth Publishers, New Delhi, 2005
4. Turban Rainer Potter, Information Technology, John Wiely & Sons Inc
5. Banking Technology - Indian Institute of Bankers Publication

Fourth Semester

SC09: MCD260 ADVANCED COST ACCOUNTING

1. **Course Description:** This course is intended to expose students on advanced aspects of cost accounting

2. **Course Outcome:**

- CO1 Specify the characteristics of reconciliation between cost and cost financial accounts
- CO2 Deliberate in depth Technique of product life cycle costing
- CO3 Learn in depth Value chain analysis
- CO4 Deliberate the detail of Productivity and concept of measurement
- CO5 Deliberate in depth Advanced cost accounting practices

3. **Pedagogy:** Method of instruction consists of lectures, case study design and analysis, group discussions, seminar presentations, writing assignments and tests.

4. **Course content:**

Module 1: Cost Book Keeping and Reconciliation between Cost and Cost financial Accounts – Book - keeping, Cost Ledgers, interlocking and integral Accounts. Reconciliation of Cost and Financial Accounts, Reasons, Needs, Methods.

Module 2 : Product Life Cycle Costing: Introduction, Product Life cycle, Phases and Characteristics of Product Life Cycle, Stages of Product Life Cycle, Product Life Cycle Costing Features and benefits of Product Life Cycle Costing.

Module 3 : Value Chain Analysis Introduction - Definition – Role of Management Accountant – Value Chain Analysis – approach for assessing competitive advantages – value chain analysis v/s conventional management accounting.

Module 4 : Productivity & Concept and Measurement i) Productivity Meaning, Measurement of Material, Labour, Capital and Management Productivity. Productivity V/s Efficiency. Capacity - Theoretical, Practical and idle capacity, Capacity utilization and effect of same on cost. ii) Concept and Measurement Measures to improve productivity - Technical, Financial, Operational Measures. Restructuring of activities - Business Process Re-engineering elementary knowledge. Human aspect of productivity.

References:

- Cost accounting – S P Jain and Narang
- Cost accounting – NK Prasad

SC 10: MCD210

SUPPLY CHAIN MANAGEMENT

1. **Course Outcome:**

- CO1 Understand the detail of fundamentals of supply chain management
- CO2 Deliberate the detail of foundational role of logistics management
- CO3 Understand in detail with examples evaluation of marketing channels
- CO4 Learn in depth channel management
- CO5 Identify the detail of staffing the sales team

2. Pedagogy:

Method of instruction consists of lectures, group discussions, seminar presentations, writing assignments and tests. Reading and analysis of supply chain strategies of national and multi-national organisations will be integral part of instruction.

3. Course Contents:

Module 1 Introduction to Sales Management: Sales Management: Its Nature, Rewards, and Responsibilities, Social, Ethical, and Legal Responsibilities of Sales Personnel. Building Relationships through Strategic Planning, The Market-Driven Sales Organization, Forecasting Market Demand and Sales Budgets Design and Size of Sales Territories, Sales Objectives and Quotas, staffing the Sales Team - Planning for and Recruiting Successful Salespeople, Selection, Placement, and Socialization of Successful Salespeople, Training the Sales Team - The Management of Sales Training and Development, Contents of the Sales Training Program: Sales Knowledge and the Selling Process, Directing The Sales Team -Motivating Salespeople toward High Performance, Compensation for High Performance, Leading the Sales Team

Module 2 Marketing Logistics : Logistics and its importance, Functions of Logistics management - Procurement /Purchasing, Inward Transport, Receiving, Warehousing, Stock Control, Order Picking, Materials Handling, Outward Transport, Physical Distribution Management, Recycling, Returns, and Waste Disposal, Importance of Communication in Logistics, Technology in Logistics- Electronic Data interchange (EDI), Artificial Intelligence, Expert Systems, Communication Technology, Bar Coding and Scanning, Streamlining the Logistics Process, Strategic Issues in Logistics Management

Module 3 Marketing Channels: Evolution of Marketing Channels- The Production Era, The Sales Era, The Marketing Era, Relationship Marketing Era, Channel member and their roles, Roles of Channel Members, Channel Functions, Designing marketing channels - Channel Structure, Channel Intensity, Types of Channel Intermediaries at Each Level, Channel Flows and Cost.Importance of Channel Integration, Vertical Marketing Systems, Types of vertical marketing systems - Corporate VMS, Administered VMS, Contractual VMS, Horizontal Marketing Systems, Hybrid channel system, Designing and Managing Hybrid Channel Systems

Module 4 Channel Management: Recruiting Channel, Members - Recruiting as a Continuous Process, Recruiting Manufacturers, Screening, Criteria for Selecting Channel Members - Sales Factors, Product Factors, Experience Factors, Administrative Factors, Risk Factors, Motivating Channel Members, Distributor Advisory Councils, Modifying Channel Arrangements - PLC Changes, Customer-Driven Refinement of Existing Channels, Growth of Multi-Channel Marketing Systems, Managing Channel Relationships - Cooperation and coordination, Conflict, Power

References:

Sales And Distribution Management, Tapan Panda And Sunil Sahadev, Oxford Publications

Sales Management, Still And Cundiff, PHI
S.L. Gupta, Sales & Distribution Management, Excel Books
Marketing Channels, Coughian, Anderson, PHI
Sales And Distribution Management; Krishna Havaladar And Cavale; Tata Mcgraw-Hill
Sales Management, Dasgupta, PHI

ELECTIVE GROUPS

GROUP C: BUSINESS TAXATION

Paper-1

SC11: MCC230 INDIRECT TAX LAW AND PRACTICE

Goods and Services Tax and Customs Duty

1. **Course Description:** This paper is to educate the taxation students about Indian Tax System, its background, and its operation in the global competitive market. The importance and administration of the indirect taxes in the Indian market oriented economy and its role in achieving the objectives of modern welfare government. To understand the relevance of GST in the present Indian Tax Scenario.

2. Course Outcome:

- | | |
|-----|--|
| CO1 | Understand in depth significance and contribution of indirect taxes in India |
| CO2 | Understand in detail with examples principles of taxation and incidence process of indirect taxes in market oriented economy |
| CO3 | Understand the implications of indirect taxes on the taxable capacity of consumers, dealers and society at large. |
| CO4 | Learn in depth tax planning, tax management, payment of tax and filling of tax returns |
| CO5 | Specify in depth impact of GST on Domestic, National and International trade |

3. Pedagogy:

- 1) Lecture:
- 2) Tutorial and bridge class*(Non tax students)
- 3) Live leading cases pending and deciding in the high court and supreme courts.
- 4) Practical works: Tax planning, Tax management, filing of various tax returns and working as consultants and tax adviser for small companies nearby dealers and companies relating to GST and Customs

2. Course Contents:

Module 1: Constitutional Provision for Indian tax system, structure of Indian tax system. Public finance, public expenditure and public revenue. Principle and objectives of taxations in the modern welfare governments. Indian tax structure, different types of taxes- taxes under indirect tax family in India, methods of taxations, tax reforms and recent tax reforms committees and its recommendations and fiscal discipline.

Module 2: GST-Genesis, History, Constitutional Background of GST, GST Bills, GST- Central and State Financial relations, Finance commissions, Salient features of GST, Tax Reforms and GST in India, Tax compliance, GST administrative structure both central and state level, Advantages of GST- Economy, Governments, dealers and consumers, E-Commerce and GST GST-Issues, challenges and problems.- **Legal case study.**

Module-3: Taxes under GST- levy and incidence of GST, Value of Tax event, Rates and Schedules, CGST, SGST, IGST, Criteria for GST, GST on Exports, Imports and SEZ supplies input credit, Payment of Taxes, Returns Filing, Assessment and Audit of Accounts, under GST, GST refund, Appeals and Revision, Prosecution and Appellate Tribunals. -**Case studies.**

Module: 4: Customs Duty: Customs Act, 1962 and Rules, regulations Circulars and Notifications; Customs Tariff Acts, and the related Rules. Principles governing levy of customs duty, types of duties at global scenario. Basic principles of classification of goods and valuation of goods, special provisions regarding baggage, goods imported or exported by post, and stores. Duty drawback schemes, GATT and WTO objectives principles in customs duty.- **Case studies.**

References:

- 1) Indirect Taxes- Law and Practice: V.S.Datey
- 2) Karnataka GST Manuals
- 3) GST Ready Reckoner
- 4) Bare Acts of Customs, Customs Tariff Acts, GST
- 5) Public Fiancé- Mahaveer Thagy
- 6) Public Finance Prof.H.Doltan
- 7) GST Bill/Act 2016
- 8) CST Law and Practice-SS Gupta
- 9) Basic of GST-Nitya Tax association Taxman
- 10) GST Manual- Taxman publication
- 11) Indian GST for Beginneers –Jayaram Hiregange and Deepak Rao
- 12) CA Practical Manuals
- 13)** www.gstindia.com

Paper-2: SC12: MCD230 CORPORATE TAX LAW AND PLANNING

1. Course Description: This course is focused on different heads of income, taxable in the hands of companies, computation of gross total income, deduction, exemptions, set off and carry forward of loss. Tax planning relating to various managerial decisions for reducing the tax burden, allocation of investments, and maximize the company wealth. As a tax consultant of the corporate tax laws of the company to give advice to the drawing officers regarding TDS, advance payment of tax and remittances of tax, for his employees.

2. Course Outcome:

CO1 Understand in detail with examples incidence of tax on residential status of the company

- CO2 Deliberate in detail with examples different types of companies under corporate income tax
- CO3 Understand the detail of different sources of income for corporate assesses
- CO4 Specify in depth impudence of tax planning
- CO5 Understand in depth procedure for assessment

3. Pedagogy: The course content is covered class room lecture, remedial class for non tax students, student's seminar, case discussion, and work out the problem on the company problems as student, as consultant and as a tax authority and also visiting company and tax office for practical exposure.

4. Course Content:

Module 1: Definition of company-Indian company, Domestic Company, Foreign Company, Widely Held Company, Closely held company, Residential Status of a company and incidence of Tax.

Module 2: Computation of Taxable incomeof companies- Computation of table income under different heads of income-House property, Profit and gain from business or profession, Capital gain and income other sources, carry forward and set off of losses in case of companies. Deduction from Gross Total income. Minimum Alternative Tax.

Module 3: Tax Planning- Tax avoidance and tax evasion. Tax planning with corporate dividend, Dividend policy-bonus shares. Tax planning with reference to specific managerial decisions- Make or Buy, Own or Lease, Purchase by installment or by Hire, Repair, Replace, Renewal or Renovation, shout down or continue.

Module 4: Procedure for assessment- Deduction of Tax at Source, Advance payment of Tax, Tax returns, refunds appeals and revision.

References:

Direct Taxes-Dr.H.C. Mehrotra and Dr.S.P.Goyal Sahitya Bhavn New Delhi.

Direct Taxes law and practice-Bhagavathi Prasad, Vishva Prakashana, New Delhi.

Direct Taxes Aggarval P.K "Tax Planning for Companies" Hind Law Publishers, New Delhi.

Corporate Tax Planning and Management, Lakhotia, Vision Publishers.

Taxman's Direct Tax Laws and Practice, Dr.Vinod K Singhanian and Kapil Singania Taxman's Publications(p)Ltd., New Delhi.

GROUP D: MANAGEMENT ACCOUNTING

Elective Paper-1

SC13: MCC250: MARGINAL COSTING AND DECISION MAKING

1. Course Outcome:

CO1	Deliberate in depth skill relating to marginal costing
CO2	Identify the detail of wide range of managerial decisions
CO3	Deliberate the detail of techniques of controlling cost through standard costing
CO4	Understand the detail of managerial cost control decisions
CO5	Learn the detail of direct costing

2. Pedagogy:

Course activities consist of lectures, case study analysis, group discussions, seminar presentation, assignment writing and tests. Solving problems and evaluating decisions involving the financial and cost data of selected firms will be integral part of instruction

3. Course Contents:

Module 1: Introduction: Meaning- terminology- Scope & Concepts- Cost Behavior Analysis- Break Even Analysis- Approaches of Break Even Analysis in relation to cost & revenue. Factors- Multi-product Break Even Analysis- Assumptions Underlying Break Even Analysis- Limitations of Break Even Analysis- Case Studies.

Module 2: Contribution Concepts & Short term Profitability Analysis: Profitability Analysis Under Constrained Conditions- Profit- Volume Ratio & its Uses- Profit Volume Graphs – Case Studies.

Module 3: Marginal Costing & Managerial Decisions: Profit Planning- Pricing Decision – Production Decision – Make and Buy Decision Joint & By-product Decision – Distribution Cost Analysis- Case Studies.

Module 4: Direct Costing: Meaning- Importance & Preparation of income statements- Comparison with Absorption Costing- Arguments in Favour of Direct Costing- Criticisms of Direct Costing. Value Analysis & Value Engineering: Basic Concept of Value- Constitution of a Value Analysis Team- Procedures Underlying Value Analysis Study- Benefits From & Resistance to Value Analysis Study- Reporting to Management- Objectives of Reporting- Reporting Needs of Different Management Levels- Types of Reports- General Principles of Reporting- Modes of Reporting- Reports to the Board of Directors- Reports to Top Management- Reporting to top Divisional Management- Reports to Junior Management Level- Preparation of Reports- use of Reports by Management- Case Studies.

References:

- J. Batty : Management Accountancy, ELBS
C.T.Hornigel : Cost Accounting- A Managerial Emphasis
M.R.S. Murthy : Cost Analysis for Management Decisions, Tata Mc Graw Hill

Elective Paper-2

SC14: MCD250: TOOLS AND TECHNIQUES OF CONTROL

1. Course Outcome:

- CO1 Specify the detail of cost control and management
- CO2 Deliberate the detail of cost control and management tools
- CO3 Learn in detail with examples costing system for job and process oriented manufacturing environments
- CO4 Identify the classification and characteristics of uniform costing and inter-firm comparison
- CO5 Learn in depth objectives and criticism of management audit

2. Pedagogy:

Course activities consist of lectures, case study analysis, group discussions, seminar presentation, assignment writing and tests. Analysis and evaluation of scope for cost reduction involving the value engineering and ABC activities of selected firms will be integral part of instruction.

3. Course Contents:

Module 1: Budgetary Control: Objectives of Budgetary Control-Preparation of the Budget-Functional Budgets-Sales Budgets-Production Budget-Cost Budget-Plant Utilization Budget Capital Expenditure Budget-Selling & Distribution Cost Budget-Purchasing Budget & Cost Budget-The Master Budget-Operation of Budgetary Control-Flexible Budgetary Control-Zero-Base Budgeting-Case Studies.

Module 2: Standard Costing: Objectives-Principles-Determination of Standards for Material-Labor-Direct Expenses & Overhead Costs-Variable and Fixed Costs-Case Studies.

Module 3: Variance analyses: Material, Labor, and Overhead Variances-sales & Profit Variances-Disposition of Variances-Assessing the Significance of Standard Cost Variance-Standard Cost Accounting-Case Studies.

Module 4: Uniform costing & Interfirm Comparisons: Objectives and Purposes Underlying Uniform Costing-Development of Uniform Costing-Cost Audit-Meaning & Definition-Inclusion of Clause B to Sec.208 to Sub Sec. (d) to Sec. 209-Indian Companies Act 1956-Appointment of Cost-Cost Audit Programme-Records Relating to Materials-Labor Overhead-Depreciation-Stores & Spare Parts-Work-in-progress and Incomplete Contracts-Cost Auditor's Report-Application of Cost Audit Report Rules, 1963-Sachar Committee's Report. Management Audit: Meaning & Definition-objectives & Criticisms-Types of Audits-Arguments for & Against Management Audit-Social Audit-Steps Underlying Social Audit Programme-Social Audit Report-Limitations of Social Audits-Case Studies.

References:

- Welsh, Glenn A. : Profit, Planning and Control(prentice Hall)
- J. Batty : Standard Costing
- M.R.S. Murthy : Cost Analysis for Management Decisions, Tata Mc Graw Hill

Open Elective

OE01: 540

RETAIL BANKING

1. Course Description:

This course is designed to provide a basic understanding of Personal Banking. It focuses on functions of banks, banker and customer relationship, Opening of bank accounts and their operations, bank deposits and loans and banking technology.

2. Course Outcome:

- CO1 Understand the detail of functions associated with banking principles and practices
- CO2 Deliberate in detail with examples services provided by banks to individual customers
- CO3 Learn in depth retail banking scenario
- CO4 Understand in detail with examples different models and strategies adopted by the banks
- CO5 Understand the detail of banking technologies

3. Pedagogy:

Method of instruction consists of lectures, case study design and analysis, group discussions, seminar presentation, writing assignments and tests. Interaction with customers of banks, managers and employees of banks.

4. Course Contents:

Module 1: Functions of Banks: Introduction, Types of Banks, Payment Bankers-Recent Developments. Functions of Reserve Bank of India, Commercial Banks, Private Sector Banks, and Grameena Banks.

Module 2: Banker and Customer Relationship: Different Customers-Special type of Customers, Know your Customer [KYC] guidelines- Opening of different bank accounts and procedures for their operations.

Module 3: Bank Deposits and Loans: Pledge, Hypothecation, Mortgage-Utility. Different Deposit and Loan Products of Banks, Rate of Interest- Fixed and Floating, Documentation Procedures.

Module 4: Banking Technology: Net Banking-Procedure-Safety, Digital Banking-Pro's and Con's. Electronic Banking, Core Banking Technology, Debit and Credit Cards, ATMs.

References:

- Machiraju, H.R., Indian Financial System, Vikas, New Delhi.
- Verma, J.C. Merchant Banking, TMH, New Delhi.
- Mithani and Gordeon, Banking Theory and Practice, Himalaya, Bombay.
- Bhole, L.B., Financial Institutions and Markets, TMH, New Delhi.

OE02:580 PERSONAL FINANCIAL MANAGEMENT

1. Course Description: This course is designed to provide a deeper understanding of Personal Financial Management It focuses on basics of personal financial management, personal savings and investment plans, computation of return and risk factor of personal savings and investments, retirement savings plans.

2. Course Outcome:

- CO1 Understand in depth personal financial management process
- CO2 Learn the detail of plan personal budget
- CO3 Specify the detail of financial planning in the changing personal and financial environment
- CO4 Identify in depth various investment alternatives of personal financial planning
- CO5 Deliberate the detail of retirement savings plans

3. Pedagogy: Method of instruction consists of lectures, case study design and analysis, group discussions, seminar presentation, writing assignments and tests. Interaction individual investors with different profiles by age, income, sex, occupation, and region.

4. Course Contents:

Module 1: Basics of Personal Financial Management: Basics of Personal Financial Management: Budget, The Personal Financial Planning Process, Preparation of Personal Budget, Personal Financial Statements, Personal Income Tax Planning. Case studies on personal financial planning of individuals.

Module 2: Personal Savings & Investment: Investment Criteria- liquidity, safety and profitability. Savings instruments of Post Office and Banks. Chit Funds. Investment in Shares, Debentures, Corporate and Government Bonds, Mutual Fund. Investment in Physical Assets – Real Estate, Gold and Silver, Gold certificates. Risk and Return associated with these investments. Case studies on risk and return perception of retail investors on various investments.

Module 3: Computation of Return and Risk of Personal Investment: Present Value and Future Value of a Single Amount and an Annuity. Computation of interest, dividend and capital gains on personal investments. Impact of leverage on return. Personal tax planning,

Module 4: Retirement Savings Plans: Retirement Savings Plans:, Gratuity plans from the government. Life Insurance types. Health insurance. Pension Plans- Defined Contribution Plan and Defined Benefit Plan. Provident Fund, Gratuity. Life Insurance Plans. General Insurance Plans. Reverse Mortgage Plans.

References:

Personal Finance by Jack R. Kapoor, Les R. Dlabay and Robert J. Hughes, Tat McGraw-Hill Publishing Company Ltd. New Delhi.

Financial Education by Reserve Bank of India – rbi.org.

Personal Finance columns in The Economic Times, The Business Line and Financial Express Daily News Papers.

Information Broachers of Post Offices, Banks, Mutual Funds, Insurance Companies

Internet Sources- BSE, NSE, SEBI, RBI, IRDA, AMFI etc.

Question paper pattern (M.Com. 2016-17 Scheme) All courses except CTBC

Time: 3 Hours

Max Marks: 70

Section A

Answer any five questions: $5 \times 5 = 25$

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

Section B

Answer any three questions: $10 \times 3 = 30$

- 9.
- 10.
- 11.
- 12.
- 13.

Section C

14. Case Study (Compulsory)

Note: In case problem subjects / working papers section A may comprise of two problems and section B may comprise of three problems. Section C shall be a problem only.

**Question Paper pattern M.Com. 2016-17 Scheme for Current Trends in Business and
Commerce**

Time : 3 Hours

Max Marks: 70

Section A

Answer any five questions: $5 \times 5 = 25$

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

Section B

Answer any three questions: $10 \times 2 = 20$

- 9.
- 10.
- 11.

Section C: $1 \times 25 = 25$

Multiple choice questions (25 numbers) , each question carrying one mark